

CJIGNY Residential Financing
Loan Volume and Sector Analysis

Loan Volume History

Cumulative Total Loan Activity as of	3 Mos 12/31/11		12/31/2012		12/31/2013		12/31/2014		12/31/2015		3/31/2016	
	#	\$	#	\$	#	\$	#	\$	#	\$	#	\$
Closed Loans	926	\$7,956,351	2,504	\$23,745,757	4,507	\$43,580,293	6,940	\$70,350,890	12,312	\$142,599,275	14,068	\$164,991,655
Approved Pending Completion	298	\$2,997,014	500	\$4,990,668	567	\$5,774,168	1,444	\$19,343,868	2,048	\$28,030,753	2,068	\$29,262,780
Subtotal	1,224	\$10,953,365	3,004	\$28,736,425	5,074	\$49,354,461	8,384	\$89,694,758	14,360	\$170,630,028	16,136	\$194,254,435
Preapproved	434		803		1,095		2,349		3,605		3,610	
Withdrawn	0		750		1,446		2,548		3,499		3,563	
Total Approved Loans	1,658		4,557		7,615		13,281		21,464		22,309	

Sector Analysis

Cumulative Closed Loan Activity by Sector	3 Mos 12/31/11		12/31/2012		12/31/2013		12/31/2014		12/31/2015		3/31/2016	
	#	\$	#	\$	#	\$	#	\$	#	\$	#	\$
Home Performance	926	\$7,956,351	2,504,00	\$23,745,757	4,507	\$43,580,923	6,690	\$66,103,233	9,703	\$97,380,518	10,605	\$105,753,017
Solar Electric	0	\$0	0,00	\$0	0	\$0	250	\$4,247,657	2,603	\$45,135,236	3,452	\$59,098,755
Solar Thermal	0	\$0	0,00	\$0	0	\$0	0	\$0	2	\$9,725	4	\$17,935
Renewable Heat NY	0	\$0	0,00	\$0	0	\$0	0	\$0	4	\$73,795	7	\$121,948
Total Closed Loans	926	\$7,956,351	2,504,00	\$23,745,757	4,507	\$43,580,923	6,940	\$70,350,890	12,312	\$142,599,274	14,068	\$164,991,655